



## **BigFix appoints Sean Hannan-Bobe as General Manager EMEA**

*BigFix veteran leads expansion of European operations*

**26 February 2008;** BigFix® Inc., a global leader in real-time IT security and management solutions for the distributed enterprise, has appointed Sean Hannan-Bobe as General Manager for Europe, Middle East and Africa (EMEA).

Hannan-Bobe will be responsible for expanding BigFix operations across the region, and will focus on building out direct and indirect sales channels. He is transferring from BigFix USA, where he successfully led the Northeast sales region. Now based in London, he will report directly to Dave Robbins, president and CEO for BigFix.

"I'm delighted to return to the UK at a very exciting time for BigFix. The recent launch of BigFix Discovery 7 expands on our competitive advantage, delivering real-time visibility and control over security, compliance and operations from the data centre to the desktop via a single agent and console," says Hannan-Bobe. "The strength of the BigFix Platform gives our sales team and partners a hugely compelling story to take to market and I'm looking forward to building on our success to date, and establishing BigFix as the number one security and configuration management player in Europe."

Hannan-Bobe brings 22 years of software sales experience from companies including Computervision, Dunn and Bradstreet, Oracle, and successful start-up Portal Software, where he helped establish the European sales operation.

Dave Robbins, President and Chief Executive Officer for BigFix, said: "I'm delighted that Sean is taking over the reins in the EMEA region. He has done a terrific job in the US, building up a strong customer base of major global enterprises in one of the toughest markets in the world. With Sean's experience, I'm confident BigFix will go from strength to strength in EMEA."

## About BigFix

Founded in 1997, BigFix® Inc. offers the only real-time IT service delivery platform that automates and optimises enterprise computer security and management. BigFix enables large-scale enterprises to continuously enforce IT security, IT policy compliance, and systems management on all computers, anytime, anywhere. Designed for highly distributed and complex IT infrastructures, BigFix delivers real-time endpoint visibility and control through its single-agent, multi-function, on-demand architecture. Its award-winning technology is proven in production at more than 600 companies, government agencies and public sector institutions worldwide, and currently manages over 7,000,000 desktop and mobile clients, workstations, and servers. More information can be found at [www.bigfix.com](http://www.bigfix.com)

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